**Responsible Sourcing in a Shifting World: Supplier Action Builder**

**Page 1: Reflection & Readiness**

**1. Why Responsible Sourcing Matters to Us**

**Prompt:**  
“Responsible sourcing helps us build trust, grow sustainably, and become a supplier of choice.”

**Instructions:**  
Write 1–2 sentences about why responsible sourcing matters to your business.

**2. Readiness Check – Meeting Buyer Expectations**

Rate your readiness in each area (1 = not ready, 5 = fully ready):

| **Area** | **Rating (1–5)** | **Notes / Examples** |
| --- | --- | --- |
| Governance & Ethics |  |  |
| Environmental Practices |  |  |
| Social Responsibility |  |  |
| Transparency & Reporting |  |  |
| Continuous Improvement |  |  |

**3. Navigating Disruption**

Circle the disruptions your business is facing:

* 🌍 Geopolitical shifts
* 📜 Regulatory changes
* 🌱 Environmental pressures
* 🤝 Social expectations

**Prompt:**  
What’s one challenge you're navigating, and how are you adapting?

**Page 2: Strategy & Storytelling**

**4. Partnership Goal-Setting**

Craft one SMART goal to strengthen your responsible sourcing profile.

**Template:**  
“By [date], we will [action] in order to [impact].”

**Example:**  
“By 2025, we will complete ESG assessments for 90% of our operations to meet buyer requirements.”

**5. Value Story Sketchpad**

Choose a buyer or partner and outline a compelling story.

* Who is the audience?
* What’s the key message?
* What data or story will you use?
* What’s the call to action?

**Tip:** Use metrics, visuals, and human stories to stand out.

**6. Takeaway & Next Step**

**Prompt:**  
“What’s one idea or insight from today that you want to act on?”

Write your takeaway here: